

Making sense of evidence in management decisions

Interview thematic schedule and questions - Managers

The interview will explore your role and your views on

- (a) Innovation adoption in your unit and trust
- (b) The use of 'evidence' to make such decisions
- (c) The different types and sources of 'evidence' available to professionals

All questions apply to your trust about decision making regards innovations, and we are interested in your perceptions. If you do not feel you are able to comment please say so.

Do you have any questions before we start?

1. Project administration

Trust:	Researcher:	Date:
Post:	Email:	Telephone:
Consent form attached <input type="checkbox"/>	Participant Info provided <input type="checkbox"/>	CV provided <input type="checkbox"/>

2. Respondent profile

Employed in trust since:	Previous appointment / organisation:
Education & training / professional background:	Management qualifications:
Previous roles within trust:	Membership of professional bodies:

3. Respondent role in innovation adoption process

Can you please summarise your current role and responsibilities in relation to innovation adoption in the trust. By adoption we mean the decision to introduce an innovation.

Current role in innovation (technology) adoption:

	Formal organisational role	Informal/ other role
Proposing innovations/solutions		
Managing budgets in relation to funding innovations		
Scanning the environment to identify potential technologies for consideration		
Critiquing range of technologies/innovations and associated evidence		
Involved in sustaining the innovation/technology & contributing to its continuous use		
Involved in decisions to adopt innovations		
Seeking or critiquing the principles and mechanisms on which the innovation is based		
Involved in critiquing how the innovation works in practice		
Involved in persuading others to adopt or reject a particular innovation		
Involved in planning and executing		
implementation		

Do the above roles form part of your formal organisational role? Yes/ No

Can you say which ones (*go through above list*)

If No – how has your involvement come about?

Are you a member of any trust wide innovation forums, if there are any?

Are you a member of any regional/national forums in which innovations & their associated evidence are reviewed or evaluated; either in your organisational role or another capacity?
Yes/No

Have you been previously involved in such?

Please tell me about this.

4. Use of evidence

- **What do you consider as evidence? What counts as evidence for you?**

a. Source of evidence

If you need to make a decision about selecting an innovation what are your main sources of evidence in relation to innovations?

(go through checklist below)

Peer review journals <i>(ask them to say which ones)</i>	<input type="checkbox"/> Academic <input type="checkbox"/> Practitioner <input type="checkbox"/> Clinical <input type="checkbox"/> Managerial
Text books	<input type="checkbox"/> Management <input type="checkbox"/> Clinical
<input type="checkbox"/> Professional networks	<input type="checkbox"/> Mass media (newspaper etc.)
<input type="checkbox"/> Internal updates (email)	<input type="checkbox"/> Own work experience
<input type="checkbox"/> Other healthcare organisations	<input type="checkbox"/> Peers/colleagues
<input type="checkbox"/> Industry / suppliers	<input type="checkbox"/> Management consultants
<input type="checkbox"/> Department of Health / other arms' length health agencies eg. NHS Evidence	<input type="checkbox"/> Academic institutions/research bodies
<input type="checkbox"/> Electronic databases <i>(say which ones)</i>	<input type="checkbox"/> Own knowledge (from training or education)

b. Types of evidence

When considering new ideas, practices or products are there different types of evidence you rely upon to inform your decision to adopt or reject them?

When considering different types of evidence is there a hierarchy of evidence?

{Show the influence table – attachment 1}

Looking at the following 'influence table' how important do you judge each of following types of evidence in terms of influencing decision making as a manager?

- Do different colleagues view evidence differently?

- Why might this be the case?
- Do you think evidence is used to support best practice or is used selectively to support agendas/decisions in accordance with organisational or personal priorities?

c. Access to evidence

- Which format of evidence do you find most useful?
- Are there times when you find the content of the presented evidence difficult to understand?
- Are there times when you find it difficult to relate evidence to practice?
- Do you think that different members of the organisation have or need access to different sources of evidence? What are the consequences of that?

d. Motivation to use evidence

What is your key motivation for sourcing evidence?

Prompts

For best decisions

Best patient outcomes

To justify decisions to others

Financial constraints
Do you think use of evidence in management decisions can directly improve the performance of the trust? Examples?
Have you ever changed your view based on evidence?

5. Evidence and Infection Prevention and Control

How do you judge and monitor your trust's IPC performance in relation to other (similar) trusts?
What sources of pressure are there for your trust to improve its IPC performance?
To what extent does this incentivize or inhibit the use of evidence within your Trust? What do you think might help to promote the use of evidence in IPC?
Is IPC among the top priorities for your organisation? If so, how is that demonstrated in practice?

6. Enablers to innovation / technology adoption

If you now focus on a particular 'successful' innovation adoption in the trust: Which factors acted as enablers to innovation / technology adoption? Prompts: Organisational form? How does it impact? User involvement? Which users? Patients' feedback? Leadership support

<p>Communication</p> <p>Staff capacity?</p> <p>Management commitment to innovation / technology adoption? How is this demonstrated?</p>
<p>Did use of evidence feature in the decision process?</p> <p>Did you have confidence in the evidence used in the decision process? Why?</p> <p>Did it act as a facilitator or a barrier to innovation / technology adoption?</p> <p>How?</p>
<p>What type of evidence was considered?</p> <p>What was the source of the evidence?</p>

7. Barriers to innovation / technology adoption

<p>If you now focus on a particular innovation rejection or discontinuance in the trust.</p> <ul style="list-style-type: none"> - What factors acted as barriers to innovation / technology adoption? <p>Prompts: Organisational form? How does it impact?</p> <p>User involvement? Which users?</p>
<p>Did use or lack of use of evidence in decisions act as a barrier to the process of innovation adoption?</p> <p>How?</p>
<p>What type of evidence was considered?</p> <p>What was the source of evidence?</p>

8. Knowledge sharing and communication

What are there the challenges in communicating with people within your unit and in the wider trust?

What seems to work and why?

What would help to improve communication (information & knowledge sharing)?

Do you have a strategy to disseminate information regarding innovations within the Trust?

Does the communication format, content or style change according to the people you are communicating with?

How do you communicate evidence to trust members?

Does the organisational structure affect information sharing throughout the organisation?

What method of communication do you prefer; how would you most like to receive information regarding evidence?

9. Relevance of and generating evidence

What prompts conducting research in a particular area? (need to improve service, people's agendas)

What kind of research would you like to see? (What research is missing?)

Prompts: *have there been occasions where you have been involved in something that has led to research,*

or perhaps should have led to research and did not.

10. Involvement in research

Have you carried out or been involved in any research in the past?

Are you interested in carrying out research?

Are there challenges to you doing research?

11. Knowledge and use of central IPC related evidence sources

<i>Are you aware of the following?</i>	<i>Have you ever used any of the following as source of evidence?</i>
Rapid Review Panel <input type="checkbox"/>	Rapid Review Panel <input type="checkbox"/>
Smart Ideas <input type="checkbox"/>	Smart Ideas <input type="checkbox"/>
Showcase Hospitals <input type="checkbox"/>	Showcase Hospitals <input type="checkbox"/>
Design Bugs Out <input type="checkbox"/>	Design Bugs Out <input type="checkbox"/>
Smart Solutions <input type="checkbox"/>	Smart Solutions <input type="checkbox"/>
Product Surgeries <input type="checkbox"/>	Product Surgeries <input type="checkbox"/>
Cochrane Library <input type="checkbox"/>	Cochrane Library <input type="checkbox"/>
National Institute for Health & Clinical Excellence (NICE) <input type="checkbox"/>	National Institute for Health & Clinical Excellence (NICE) <input type="checkbox"/>
NHS National Patient Safety Agency (NPSA) <input type="checkbox"/>	NHS National Patient Safety Agency (NPSA) <input type="checkbox"/>
National Service Frameworks <input type="checkbox"/>	National Service Frameworks <input type="checkbox"/>
NHS Evidence <input type="checkbox"/>	NHS Evidence <input type="checkbox"/>
Centre for Evidence Based Purchasing <input type="checkbox"/>	Centre for Evidence Based Purchasing <input type="checkbox"/>
NIHR / Service Delivery & Organisation Programme <input type="checkbox"/>	NIHR / Service Delivery & Organisation Programme <input type="checkbox"/>
Knowledge Transfer Networks <input type="checkbox"/>	Knowledge Transfer Networks <input type="checkbox"/>
The National Innovation Centre (NIC) <input type="checkbox"/>	The National Innovation Centre (NIC) <input type="checkbox"/>
The NHS Institute for Innovation and Improvement <input type="checkbox"/>	The NHS Institute for Innovation and Improvement <input type="checkbox"/>
The NHS National Technology Adoption Centre <input type="checkbox"/>	The NHS National Technology Adoption Centre <input type="checkbox"/>
Former NHS Purchasing and Supply Agency (PASA) <input type="checkbox"/>	Former NHS Purchasing and Supply Agency (PASA) <input type="checkbox"/>
Clean safe care website <input type="checkbox"/>	Clean safe care website <input type="checkbox"/>

Attachment 1 -Influence Table

Type of evidence (in alphabetical order)	Level of importance			
	Not applicable	High	Medium	Low
Business case				
Cohort studies				
Cross-sectional surveys				
Economic analyses, including cost- effectiveness, cost benefit, cost minimisation and cost utility				
Empirical trial in other trusts				
Experience of colleagues				
Expert opinion				
Guidelines				
Implementation research				
Laboratory studies				
Mixed methods research studies				
Multiple case studies research				
Own research				

Qualitative research studies				
Quantitative research studies				
Rapid Review Panel Recommendation				
Systematic review and meta-analysis				
Supplier marketing				
Trial and piloting by your trust				
Use by esteemed healthcare organisations / professionals				